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Provided below are a select number of case studies illustrating the achievements our customers have experienced with Coupa. These customers span a broad set of industry verticals, products and technical environments. We invite you to explore these examples as you evaluate your

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SaaS provider and their capabilities.

Implementation Case Studies - Coupa Success Portal

CASE STUDY NPL NPL SHRINKS
APPROVAL TIME WITH PICTURES,
PRICES, PREFERRED SUPPLIERS PAGE 1
of 2 CASE STUDY CUSTOMER NPL
LOCATION Phoenix, Arizona INDUSTRY

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Real Estate & Construction COMPANY
SIZE 1,001 - 5,000 Coupa: Can you tell
us a little about NPL? Jon: NPL
Construction or Northern Pipeline
Construction is an energy distribution
company.

CASE STUDY - Coupa

CASE STUDY PAGE 4 of 4 CASE STUDY

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SPENDING WISELY With Coupa, managers and employees can easily manage spend in smarter ways. For companies experiencing a high rate of change, budget compliance is very difficult. With Coupa, employees get an easy-to-use shopping experience which ensures that the company's spend is on-PO and on-Contract.

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BOX - coupa.com

Coupa Case Study Solution & Analysis In most courses studied at Harvard Business schools, students are provided with a case study. Major HBR cases concerns on a whole industry, a whole organization or some part of organization; profitable or non-profitable

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organizations.

Coupa Case Study Solution and Analysis of Harvard Case Studies

Coupa Software is a leader in cloud-based spend management and they officially opened their new European hub in Dublin. In this video some of their team talk about how we tailored flexible

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Health & Wellbeing solutions around their organisation and culture to ensure maximum value for money for them.

Coupa Case Study

Pearson Education, a FTSE 100 company and the world's leading education organization, needed a procurement system that was going to drive user

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experience and be a best-in-class tool for their 25,000 users across the US and UK. Pearson selected Coupa's BSM Platform to seamlessly manage procurement, invoicing, contracts, sourcing and analytics from end to end. In just 6 months they have £300 ...

Coupa Case Study : Pearson

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CASE STUDY How Coupa Café is saving time, money and headaches every day with Cut+Dry. In the heart of Silicon Valley, a rapidly growing fast-casual chain found itself overwhelmed by the unnecessary overhead of ordering supplies for their 10 locations. Coupa partnered with Cut+Dry to streamline operations and help them continue their

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rapid growth.

Coupa Cafe - CUT+DRY

CASE STUDY PAGE 2 of 2 CASE STUDY
Coupa: How have business users responded to this new way of doing things? Mike: I think one of the biggest advantages that I've heard from folks who have to approve orders, approve

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requisitions, was the fact that you can approve through email. With Coupa you can have your BlackBerry, your iPhone, and just open up the

PREMIERE GLOBAL SERVICES - coupa.com

Barclays is a global financial institution that is at the center of innovation in the

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financial technology space. But as a global bank, it also needs to comply with strict regulations and legal requirements. With Coupa, Barclays has been able to simultaneously make compliance easier and bring innovation into Barclays global procurement.

Coupa Case Study - Barclays

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obviously the coupa process that citizens bank had been using since may 2012 was the better of the two worlds. case study firstmerit corporation firstmerit bank implements coupa for best in class procurement and reporting capabilities page 1 of 2 case study customer firstmerit corporation location akron, oh industry banking & financial

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services

FIRSTMERIT CORPORATION - coupa.com

Overview This case study is about an international software company that was in need of an integrated Spend Management Solution to support their rapid growth. To get their spend under

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management, this company implemented both Coupa eProcurement and Coupa Expense Management with full integration to Netsuite, ADP, and Bamboo HR in 4 months.

International Software Company - Coupa Success Portal

Case Study Description The case

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describes the growth of Coupa, a software as a service platform for procurement / expense management. The issues in the case are around how fast to grow and how to finance that growth.

Coupa [10 Steps] Case Study Analysis & Solution

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Case Studies, Success Stories, Customer Stories & Customer References of individual Coupa Software customers - their use cases, successful stories, approaches, and customer success results of using the software or service.

69 Coupa Software Case Studies, Success Stories ...

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CASE STUDY ON24 COUPA HELPS ON24 ACCOUNTS PAYABLE STREAMLINE FINANCIAL CLOSE PAGE 1 of 1 CASE STUDY CUSTOMER ON24 LOCATION San Francisco, CA INDUSTRY Computer & Internet COMPANY SIZE 1-1,000 Coupa: What problem were you trying to solve with Coupa?

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LOCATION San Francisco, CA - coupa.com

Coupa Software is a cloud-based business spend management (BSM) platform that provides visibility into how companies spend money. With Coupa, businesses can gain insights that enable them to achieve measurable savings and drive profitability.

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Coupa: Managing Data for a Rapidly Expanding Company

Overview This case study is about a private education company that was in need of an easy-to-use e-procurement system to replace their aging one. To get spending by the individual colleges and schools under management, this

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company implemented Coupa eProcurement, with full integration to Great Plains and EDI suppliers, in 2 months.

Private Education Company - Coupa Success Portal

This case study is about a Global Aviation services company. They were

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looking for a flexible spend platform that would integrate well with their ERP, a variety of third-party systems, and other supplier systems. Coupa is successfully being used for catalog management, requisitions, approvals, purchase orders, receiving, invoices, and reporting.

Global Aviation Services Company -

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Coupa Success Portal

Coupa Success Story: Paperless from Day One ... To learn more, fill out the form above to download the ACLD case study. Trusted Worldwide How It Works PROCUREMENT. Drive employee adoption and cost savings. READ MORE > INVOICING. Eliminate paper, increase efficiency and ensure compliance. READ

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MORE > ...

Coupa and ACLD Case Study

For customer's suppliers, Accelerate is a risk-free way to get paid faster, without getting charged anything by Coupa to use the portal for this or any other customer. This successful launch came on the heels of a failed implementation

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by another provider of dynamic discounting product in spend management space, which we replaced (they had less ...

Largest Global Supplier of Shoes and Apparel - Coupa ...

FeaturedCustomers has 850,948 validated customer references including

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reviews, case studies, success stories, customer stories, testimonials and customer videos that will help you make purchasing decisions. BROWSE BY. Software Categories ... Get more details on how Coupa Software is helping improve its business. + Request sent!

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